	SISTRATION APPLIC		
FEE:	\$145 (before March 1	st) \$160 thereafter	
REFUNDS:	100% before March 1s	st	
	75% before June 1st	75% before June 1st	
	50% after June 1st		
	this application along with	your registration fee,	
made payable to		222 William Henry Road	
	North Scituate, RI 028		
	(401) 647-5387		
You will be sent	a confirmation and registra	ation package.	
Name			
Address			
City		State	
Zip	Phone		
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	HOTEL CHOICE		
HOTEL	DISTANCE IN	Cost Per Night	
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Goat Island	0	\$89	
Doubletree Victorian Ladies	1 1/4	\$70-85	
Bed/Breakfast	1 1/4	φ/U-05	
Best Western	1 1/2	\$40	
Mainstay	,	<b>4</b> 40	
Motel 6	2	\$30	
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me with a roommate. I will pay hotel costs for one person.

[ ]male

[ ]smoker

[ ]non-smoker

[]female

I would like a

I am a

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Thomas & Susan Bowden 515 W. Benforest Drive Severna Park MD 21146 17

P.O. Box 232 West Warwick, RI 02893 Ayn Rand Admirers of Rhode Island

Weekend Conference June 9-11, 1995 on private Goat Island in NEWPORT, RI.

The Communication of Controversy
- how to communicate controversial ideas -

### \$145 Price includes:

FIVE speakers

NINE one hour class sessions, 9 a.m. to 5 p.m. Saturday and 9 a.m. to 12:30 p.m. Sunday.

24 HOUR use of conference center

ONE Friday 7:30 p.m. hors d'oeuvres reception ONE Saturday full "Executive Buffet" lunch SEVERAL video presentations and opportunities to

hold special interest discussion groups.

UNIQUE setting: Newport's nicest hotel and location is the Goat Island Doubletree Hotel, surrounded by ocean and harbor, hundreds of boats, cruise ships, sailing races, tall ships, easy leisure evening walk over causeway to tourist area of Newport. There is also a free hotel van or take the water shuttle for \$1.00.

## Price does NOT include:

LUXURY hotel rooms on site, as well as economy rooms 1/4 to 2 miles away have been reserved; \$30 - \$89.00 per person per night\*TAX double occupancy. This is an excellent value for the location and season.

Transportation is available to the hotel from Downtown Boston via non-stop interstate bus (\$12), and from the Providence airport via non-stop shuttle van (\$15). Hotel vans available free of charge to hotel guests. AVIS car rental is on the island.

Baby sitting by appointment.

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# THE COMMUNICATION OF CONTROVERSIAL IDEAS

It is the intent of this conference to provide you with information on how to communicate the kind of controversial ideas held by many admirers of Ayn Rand's writings. The classes deal primarily with methods of communication rather than content. Afterwards, you should be better able to successfully present your uncompromised ideas to an honest yet unsympathetic listener.

You cannot communicate any ideas unless your listener or reader actually hears you. For this they must first *want* to hear you. You don't have to convince them in a single short presentation but they do have to understand you. You will learn what barriers get in the way of this understanding. An interesting, pleasant presentation of your ideas is more apt to be repeatedly sought out or printed.

#### THE SPEAKERS

During their careers, some of the speakers have communicated Objectivist ideas through public media. They will present concrete examples of their successes and failures and the principles behind both results.

Two other speakers are professionally involved in evaluating the attempts of individuals like yourselves to present your ideas through public media.

The Ayn Rand Admirers of R.I. support but are not affiliated with the Ayn Rand Institute

The speakers are (in alphabetical order):

- ANDREW BERNSTEIN Ph.D. Philosophy, is a teacher at Marymount College and will discuss examples of good and bad communication by characters in THE FOUNTAINHEAD (two sessions)
- ELLEN KENNER Ph.D. Psychology, is a licensed clinical psychologist practicing in R.I. Her two topics will be: 1-examples of good and bad communication by characters in ATLAS SHRUGGED and 2-Overcoming the "Me-vs-You" barrier.
- BRUCE NEWBURY is a talk show host on WPRO radio in Rhode Island. He will discuss effective techniques to use when calling in to a talk show and common mistakes made.
- KEN WEST is president of the Association of Objectivist Businessmen and a professional speech coach and motivational speaker for pro-capitalist ideas. He will present two classes on making your case in public: 1-How to build a speech or letter (principles and techniques), and 2-How to deliver a speech so people will listen.
- ROBERT WHITCOMB is an editor for the Providence Journal Bulletin newspaper. He will discuss how to prepare a letter to the editor in a manner most likely to result in acceptance for publication. Common mistakes will also be discussed.
- <u>PANEL DISCUSSION</u> of several of the above speakers will summarize some principles common to all the above courses and answer questions from the audience.

### A VACATION OPPORTUNITY

Goat Island is only a three hour drive from New York City and one and a quarter hours from Boston. Use this weekend as the core of a vacation in Newport, Rhode Island by reserving a hotel room for several days before and after this conference. For example, Thursday June 8 through Tuesday June 13 is a convenient 6 day span with plenty of time for several colorful local events scheduled that week. A location on the island will be reserved for attendees to congregate for these days. Some of the events are:

- 2nd annual Newport to Bermuda transatlantic sailing race starting on Goat Island June 9-18 14th annual Chowder cook-off June 10
- "Secret garden" tours June 9-11
- 12 meter yacht racing practice daily weather permitting. Visit the yacht "Intrepid" docked on Goat Island.
- The "Classic Car Club" convention will have cars parked at the Goat Island Doubletree Hotel this week.
- Daily sailing lessons or tours, jet skiing, bicycle and moped rental, fishing, boat charters. Walk the famous cliff walk and toul the mansions.
- Nightly cruises, dancing, dinner train. Tour the shops and clubs located along the many wharfs.
- More events will be added as the summer approaches.

For more details on things to do in Newport call the Newport Convention and Visitors Bureau at (401) 849-8048

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