



# The Jefferson School

of Philosophy, Economics, and Psychology  
*announces*

a One-Day Regional Seminar in  
Los Angeles, September 26, 1992 and New York City, October 24, 1992

The Jefferson School has been created to advance and disseminate the philosophical and scientific knowledge that is necessary to the existence of a free society. Accordingly, the School's primary mission is the further development, application, and teaching of the ideas of the pro-reason, pro-individualist philosophers and the pro-freedom, pro-capitalist economists, and of compatible ideas in the field of psychology. All of its activities and programs feature the relevant doctrines of Objectivist and Aristotelian philosophy and of "Austrian" and Classical economics.

PRESIDENT  
George Reisman, Ph.D.

VICE PRESIDENT  
Edith Packer, J.D., Ph.D.

CONFERENCE COORDINATOR  
Diane LeMont, M. A.

## SPEAKERS AND TOPICS

- **George Reisman, *Taking the Intellectual Offensive for Economic Freedom***

All over the world, socialism is in collapse. Yet socialist ideas continue to dominate the agenda for political change in the United States, as witness the current proposals for socialized medicine and increasing the taxes of the "rich." This lecture will show how the medical crisis is the result of collectivist government interference and how the establishment of economic freedom in health care would solve the crisis. It will also show why the rational self-interest of the individual wage earner lies with reducing corporate income taxes and taxes on the "rich" ahead of reducing taxes on wage earners, and how collectivist habits of thought stand in the way of understanding this fact.

George Reisman, Ph.D., is Professor of Economics at the School of Business and Management of Pepperdine University in Los Angeles. He is the author of *The Government Against the Economy*.

- **Edith Packer, *Happiness Skills***

This lecture, originally delivered at the Jefferson School's summer conference in 1991, will discuss the conscious and subconscious conclusions, attitudes, and skills required for successful living and the achievement of a positive emotional state in everyday life. Application will be made to the four crucial areas of work, romantic relationships, friendships, and leisure. The lecture will explain the importance of such attitudes and skills as focusing on positive goals, thinking long range, holding perspective, not exaggerating the significance of failure, not fearing negative emotions, and commitment to action.

Edith Packer, J.D., Ph.D., is a Clinical Psychologist in private practice in Laguna Hills, California.

- **Richard Sanford, *A Scientific Refutation of Environmentalism***

This lecture, an updated version of Dr. Sanford's 1991 lecture at the TJS summer conference, will expose major scientific fallacies that permeate environmentalism. Examples of flawed science will be selected from among the topics: ozone, global warming, the extinction of species, DDT, radon, dioxin, recycling, organic farming, and acid rain. Dr. Sanford will explain the systematic errors of environmentalism as the result of irrationalist philosophy.

Richard Sanford, Ph.D., is a professional geologist. The author of over 50 articles, he is the founder and president of the Society for Objective Science and is currently investigating the science and philosophy of environmentalism for a forthcoming book.

- **Gary Hull, *The Black Hole of Contemporary Philosophy***

This talk provides an essentialized overview of the two major schools dominating contemporary philosophy: the Analysts and the Continentals. It shows how both schools are dominated by irrationalism, have severed philosophy from its role as a guide to life, and seek to destroy the very concepts of objectivity and virtue. Under the influence of these schools, contemporary philosophy is shown to be the source of the cultural evils of political correctness and multiculturalism now so influential in colleges and universities. The lecture concludes with an Objectivist answer to contemporary philosophy. (This lecture will be delivered in Los Angeles only.)

## Speakers and Topics (Continued)

Gary Hull has an M.A. in philosophy and is currently completing his doctorate in the subject at the Claremont Graduate School. He teaches philosophy at California State University, Fullerton, and ethics in the MBA program at the Claremont Graduate School.

### • Arline Mann, *The Remarkable Rationality of the Common Law*

The legal system of the United States is based largely upon English common law. Common law consists of the legal principles enunciated by judges in particular disputes brought before them, and then followed as precedent in future disputes. Originally delivered at the Jefferson School's summer conference in 1991, this lecture will present highlights of traditional common law illustrating the remarkable rationality of its substantive, procedural, and evidentiary principles. The lecture will consider the historical roots of the common law and its debasement in modern times. (This lecture will be delivered in New York only.)

Arline Mann, J.D., has practiced law on Wall Street for 12 years. She is President of The Association for Objective Law, an organization of lawyers, law students, and others, the purpose of which is to advance Objectivism as the basis of a proper legal system.

## PRICES

*Los Angeles*: \$100 if mailed by August 31, 1992; \$110 if mailed after August 31 and prior to September 15, 1992. In Los Angeles, the price includes luncheon. Seating will be available at the door at the \$110 price, but luncheon will not be included.

*New York City*: \$100 if mailed by October 10, 1992; \$110 at the door.

## LOCATIONS

*Los Angeles*: Sheraton Plaza La Reina Hotel, 6101 W. Century Blvd., Los Angeles, CA 90045 (La Reina Ballroom). The hotel is located on the north side of Century Blvd. between the San Diego Freeway and the Los Angeles International Airport.

*New York City*: Loew's New York Hotel, 569 Lexington Avenue at East 51st Street, New York, NY 10022 (Embassy Suite).

**Overnight Accommodations:** at both locations, TJS has arranged discount room rates for attendees wishing to stay the night before and/or following the seminar. In Los Angeles, the rate is \$76 per night plus tax for a single or double occupancy room; in New York, \$149 per night plus tax for a single or double occupancy room. For room reservations in Los Angeles, call 1-800-445-7999; for New York, call 1-212-752-7000. Please be sure to mention that you are attending The Jefferson School Seminar, in order to obtain the discounted rates.

## TIME

Doors will open by 8:30 A.M. The first lecture will begin at 9 A.M. The seminar will conclude at 5 P.M. The luncheon break will be from 12:15 to 1:30 P.M.

## RESERVATIONS

To take advantage of the enrollment discounts and to be sure of obtaining a place, please fill out and return the coupon below, along with your check or money order. (Canadian and foreign registrants are requested to remit US dollars in the form of an international money order.)

I will attend the Seminar in:     Los Angeles                       New York City

Enclosed is my check or money order in the amount of  \$100 (if mailed by August 31, 1992 for attendance in Los Angeles—October 10, 1992 for attendance in New York City);  \$110 (if mailed after these dates) as payment for the Fall 1992 Seminar of The Jefferson School of Philosophy, Economics, and Psychology.

Name \_\_\_\_\_  
(please print)

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

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Send to:

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